

**Yes!: 50 Scientifically Proven Ways To Be Persuasive
[Unabridged] [Audible Audio Edition] By Noah J.
Goldstein;Steve J. Martin;Robert B. Cialdini**

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Chapter-by-chapter takeaways of yes! 50

I read the book Titled Yes!: 50 Scientifically Proven Ways to Be Persuasive by Robert Cialdini (an expert in many Black Hat Core Drives in my Octalysis Framework)

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