

**Yes!: 50 Scientifically Proven Ways To Be Persuasive
[Unabridged] [Audible Audio Edition] By Noah J.
Goldstein;Steve J. Martin;Robert B. Cialdini**

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The science of getting a yes : npr

Aug 21, 2008 Cialdini is one of the authors of Yes!: 50 Scientifically Proven Ways to Be Persuasive. Yes! Subtitle 50 Scientifically Proven Ways to Be Persuasive

Chapter-by-chapter takeaways of yes! 50

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